

Date: 23 January 2025

To,

The Manager,
Listing Department
Listing Department
Listing Department

BSE Limited National Stock Exchange of India Limited

Phiroze Jeejeebhoy Towers
Exchange Plaza, C-1 Block G,
Dalal Street,
Bandra - Kurla Complex, Bandra (East)

Mumbai - 400 001 Mumbai - 400 051

SCRIP CODE: 544333 SYMBOL: SGLTL

Dear Sir/Madam,

Sub: Intimation of Credit Rating.

Pursuant to the Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform that, CRISIL, vide its letter dated January 22, 2025, has revised the credit rating assigned to the Long Term & Short Term Bank Facilities of Standard Glass Lining Technology Limited (SGLTL) and S2 Engineering Industry Private Limited (a Material Subsidiary of SGLTL). The details of the same are given herein below:

A. Standard Glass Lining Technology Limited (SGLTL)

Total Bank Loan Facilities Rated	Rs. 103.5 Crore
Long Term Rating	CRISIL A/ Stable (Upgraded from 'Crisil A-
	/Positive')
Short Term Rating	Crisil A1 (Upgraded from 'Crisil A2+)

B. S2 Engineering Industry Private Limited

Total Bank Loan Facilities Rated	Rs. 91 Crore
Long Term Rating	CRISIL A/ Stable (Upgraded from 'Crisil A-
	/Positive')
Short Term Rating	Crisil A1 (Upgraded from 'Crisil A2+)

You are requested to kindly take the above information on record. Thanking you,

Yours faithfully,

For STANDARD GLASS LINING TECHONOLOGY LIMITED



Kallam Hima Priya Company Secretary & Compliance Officer

Standard Glass Lining Technology Limited



Manufacturing Unit: Survey No. 42/A, Alinagar, Chetlapotharam Village, Gaddapotharam, SangaReddy- 502319





Rating Rationale

January 22, 2025 | Mumbai

Standard Glass Lining Technology Limited

Ratings upgraded to 'Crisil A/Stable/Crisil A1'

Rating Action

Total Bank Loan Facilities Rated	Rs.103.5 Crore		
Long Term Rating	Crisil A/Stable (Upgraded from 'Crisil A-/Positive')		
Short Term Rating	Crisil A1 (Upgraded from 'Crisil A2+')		

Note: None of the Directors on Crisil Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings.

The Board of Directors also does not discuss any ratings at its meetings.

1 crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

Detailed Rationale

Crisil Ratings has upgraded its ratings on the bank facilities of Standard Glass Lining Technology Ltd (SGLTL; part of the Standard Glass group) to 'Crisil A/Stable/Crisil A1' from 'Crisil A-/Positive/Crisil A2+'.

The upgrade reflects substantial improvement in the group's financial and liquidity risk profiles along with steady growth in business performance. The financial risk profile and liquidity will be further strengthened in fiscal 2025, due to equity infusion of over Rs 250 crore through private placement of Rs 40 crore in December 2024 and initial public offer of Rs 210 crore in January 2025.

The upgrade in ratings factors the substantial improvement in the group's financial and liquidity risk profiles along with steady growth in business performance. The financial risk profile and liquidity will be further strengthened in fiscal 2025, due to equity infusion of over Rs 250 crore through private placement of Rs 40 crore in December 2024 and initial public offer of Rs 210 crore in January 2025.

Business risk also expected to improve supported by orders on hand providing revenue visibility for fiscal 2025; geographical expansion into new territories with tie-ups and strategic collaborations, addition of new customers and launch of new products should continue to support revenue growth going forward. The working capital requirement is also likely to be efficiently managed with minimal reliance on external debt.

Gearing and total outside liabilities to tangible networth (TOLTNW) ratio were comfortable at 0.28 time and 0.63 time, respectively, as on March 31, 2024 (improved from 0.39 time and 1.23 times, respectively, a year ago). These metrics are expected to be nil and 0.19 time, respectively, as on March 31, 2025.

The ratings also reflect the group's established market position, supported by the extensive experience of its promoters in the glass-lined reactor business, improving financial risk profile and reputed clientele. These strengths are partially offset by large working capital requirement, exposure to intense competition and cyclicality in demand from key end-user industries.

Analytical Approach

Crisil Ratings has combined the business and financial risk profiles of SGLTL, S2 Engineering Industry Pvt Ltd (SEIPL), Standard Flora Pvt Ltd (SFPL) and CPK Engineers Equipment Pvt Ltd (CEEPL) because all these entities, collectively referred to as the Standard Glass group, operate in the same line of business, with a common management team and significant operational and financial linkages.

Please refer Annexure - List of Entities Consolidated, which captures the list of entities considered and their analytical treatment of consolidation.

<u>Key Rating Drivers & Detailed Description</u> Strengths:

- Established market position supported by the extensive experience of the promoters: In the past few years, the Standard Glass group has evolved as a leading supplier of glass-lined reactors and other equipment used by leading pharmaceutical and chemical companies. The promoters' experience of more than a decade, their strong understanding of market dynamics and healthy relationships with customers and suppliers should continue to support the business.
- Comfortable and improving financial risk profile: Financial risk profile is marked by healthy networth of Rs 408 crore while gearing and TOL/TNW ratio were comfortable at 0.28 time and 0.63 time, respectively, as on March 31, 2024. Interest coverage ratio is projected at a strong over 15 times over the medium term. These metrics are further expected to improve over the medium term, with sustenance of healthy operating performance and prudent working capital management.

Weaknesses:

- Exposure to cyclicality in end-user industries: The demand for the reactors and other products manufactured by the Standard Glass group remains susceptible to capital expenditure (capex) of the key end-user industries such as pharmaceutical and chemicals, which are cyclical. Slowdown of capex in any of these industries may impact the company's performance
- Working capital intensive operations and exposure to intense competition: Working capital requirements are large driven by large raw material and work in process inventory and high debtors' levels. Significant delays in realization of receivables along with high inventory requirements results in an elongated working capital cycle. Moreover, the group is a moderate sized player in the glass-lined equipment business and faces competition from other larger players such as GMM Pfaudler Ltd which constrains the scale and pricing flexibility

Liquidity: Strong

Liquidity should remain supported by the ample surplus available in cash accrual and bank lines. Bank limit utilisation was around 64% for the 12 months through December 2024. Cash accrual are expected to be over Rs 90-130crore which are sufficient against nil term debt obligation over the medium term.

Current ratio stood healthy at 2.31 times and cash and bank balance at around Rs 128 crore as on March 31, 2024. Low gearing and moderate networth also aid financial flexibility.

Outlook: Stable

The Standard Glass group will continue to benefit from strong operating performance and healthy cash generation from its business.

Rating sensitivity factors

Upward factors

- Further growth in revenues by 20-25%, leading to increase in market share, along with margin over 17.0-17.5%
- · Sustenance of improved financial and liquidity risk profiles

Downward factors

- Decline in revenue by 15-20% per fiscal, with operating margin falling below 10-12%
- Any large debt funded capex or significant cash outflow in the form of dividends/share buy-back or any large debt funded acquisition or substantial increase in its working capital requirements impacting the leverage levels and /or liquidity.

About the Group

Incorporated in 2012, SGLTL manufactures glass-lined reactors, receivers and heat exchangers. The company has two facilities in Hyderabad with capacity to manufacture 150-160 vessels per month, ranging from 50 litre to 60,000 litre.

SEIPL was incorporated in September 2021. It is a wholly owned subsidiary of SGLTL. Company is set to manufacture stainless steel and nickel alloy process equipment such as dryers, filters, reactors, vessels, vacuum pumps, laboratory equipment, etc. It has manufacturing facility located in Hyderabad- Telangana.

SFPL is engaged in manufacturing polytetrafluoroethylene (PTFE) coated lines and valves. SGLTL holds 51% stake in SFPL.

CEEPL was incorporated in January 2024. The company manufactures and sells stainless steel and nickel, alloy steel reactors, filters, dryers and vessels and storage tanks for the pharmaceutical industry.

The group is promoted and managed by Mr K Nageswara Rao, Mr K Rama Krishna and Mrs. K Krishna Veni.

Key Financial Indicators

As on/for the period ended March	Unit	2024	2023
31			
Operating income	Rs.Crore	545.59	499.91
Reported profit after tax	Rs.Crore	60.01	53.42
PAT margins	%	11.00	10.69
Adjusted Debt/Adjusted Networth	Times	0.28	0.39
Interest coverage	Times	8.21	10.13

Any other information: Not Applicable

Note on complexity levels of the rated instrument:

Crisil Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

Crisil Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the Crisil Ratings` complexity levels please visit <u>www.crisilratings.com</u>. Users may also call the Customer Service Helpdesk with queries on specific instruments.

Annexure - Details of Instrument(s)

ISIN	Name Of Instrument	Date Of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (Rs.Crore)	Complexity Levels	Rating Outstanding with Outlook
NA	Bank Guarantee	NA	NA	NA	4.00	NA	Crisil A1
NA	Cash Credit	NA	NA	NA NA 86.50 NA		Crisil A/Stable	
NA	Letter of Credit	NA	NA	NA	9.00	NA	Crisil A1
NA	Term Loan	NA	NA	31-Mar- 27	3 50 NA		Crisil A/Stable
NA	Term Loan	NA	NA	31-Mar- 25	0.50	NA	Crisil A/Stable

Annexure - List of entities consolidated

Names of Entities Consolidated	Extent of Consolidation	Rationale for Consolidation
S2 Engineering Industry Private Limited	Full	Have common management and is engaged into similar line of business.
Standard Glass Lining Technology Private Limited	Full	Have common management and is engaged into similar line of business.
Standard Flora Pvt Ltd	Full	Have common management and is engaged into similar line of business.
CPK Engineers Equipment Private Limited	Full	Have common management and is engaged into similar line of business.

Annexure - Rating History for last 3 Years

	Current		2025 (History)		2024		2023		2022		Start of 2022	
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Fund Based Facilities	LT	90.5	Crisil A/Stable			01-10-24	Crisil A-/Positive	05-07-23	Crisil A-/Stable	07-06-22	Crisil BBB+/Stable	Crisil BB+ /Stable(Issuer Not Cooperating)*
										05-01-22	Crisil BBB/Stable	
Non-Fund Based Facilities	ST	13.0	Crisil A1			01-10-24	Crisil A2+	05-07-23	Crisil A2+	07-06-22	Crisil A2	Crisil A4+ (Issuer Not Cooperating)*
										05-01-22	Crisil A3+	

All amounts are in Rs.Cr.

Annexure - Details of Bank Lenders & Facilities

Facility	Amount (Rs.Crore)	Name of Lender	Rating
Bank Guarantee	4	ICICI Bank Limited	Crisil A1
Cash Credit	10	Axis Bank Limited	Crisil A/Stable
Cash Credit	25	HDFC Bank Limited	Crisil A/Stable
Cash Credit	15	The Hongkong and Shanghai Banking Corporation Limited	Crisil A/Stable
Cash Credit	36.5	ICICI Bank Limited	Crisil A/Stable
Letter of Credit	7	RBL Bank Limited	Crisil A1
Letter of Credit	2	ICICI Bank Limited	Crisil A1
Term Loan	3.5	ICICI Bank Limited	Crisil A/Stable
Term Loan	0.5	ICICI Bank Limited	Crisil A/Stable

Criteria Details

Links to related crite	eria
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CRISILs Approach to Financial Ratios

Rating criteria for manufaturing and service sector companies

<u>CRISILs Bank Loan Ratings - process, scale and default recognition</u>

Criteria for rating entities belonging to homogenous groups

CRISILs Criteria for rating short term debt

^{* -} Issuer did not cooperate; based on best-available information

CRISILs Criteria for Consolidation

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It has delivered independent opinions, actionable insights, and efficient solutions to over 100,000 customers through businesses that operate from India, the US, the UK, Argentina, Poland, China, Hong Kong and Singapore.

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Rating Rationale

January 22, 2025 | Mumbai

S2 Engineering Industry Private Limited

Ratings upgraded to 'Crisil A/Stable/Crisil A1'

Rating Action

Total Bank Loan Facilities Rated	Rs.91 Crore		
Long Term Rating	Crisil A/Stable (Upgraded from 'Crisil A-/Positive')		
Short Term Rating	Crisil A1 (Upgraded from 'Crisil A2+')		

Note: None of the Directors on Crisil Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings.

1 crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

Detailed Rationale

Crisil Ratings has upgraded its ratings on the bank facilities of S2 Engineering Industry Pvt Ltd (SEIPL; part of the Standard Glass group) to 'Crisil A/Stable/Crisil A1' from 'Crisil A-/Positive/Crisil A2+'.

The rating action follows similar rating action on SEIPL's parent, Standard Glass Lining Technology Ltd (SGLTL; rated 'Crisil A/Stable/Crisil A1').

The ratings also reflect the group's established market position, supported by the extensive experience of its promoters in the glass-lined reactor business, improving financial risk profile and reputed clientele. These strengths are partially offset by large working capital requirement, exposure to intense competition and cyclicality in demand from key end-user industries.

Analytical Approach

Crisil Ratings has combined the business and financial risk profiles of SGLTL, SEIPL, Standard Flora Pvt Ltd (SFPL) and CPK Engineers Equipment Pvt Ltd (CEEPL) because all these entities, collectively referred to as the Standard Glass group, operate in the same line of business, with a common management team and significant operational and financial linkages.

Please refer Annexure - List of Entities Consolidated, which captures the list of entities considered and their analytical treatment of consolidation.

<u>Key Rating Drivers & Detailed Description</u> Strengths:

- Established market position supported by the extensive experience of the promoters: In the past few years, the Standard Glass group has evolved as a leading supplier of glass-lined reactors and other equipment used by leading pharmaceutical and chemical companies. The promoters' experience of more than a decade, their strong understanding of market dynamics and healthy relationships with customers and suppliers should continue to support the business.
- Comfortable and improving financial risk profile: Financial risk profile is marked by healthy networth of Rs 408 crore while gearing and TOL/TNW ratio were comfortable at 0.28 time and 0.63 time, respectively, as on March 31, 2024. Interest coverage ratio is projected at a strong over 15 times over the medium term. These metrics are further expected to improve over the medium term, with sustenance of healthy operating performance and prudent working capital management.

Weaknesses:

- Exposure to cyclicality in end-user industries: The demand for the reactors and other products manufactured by the Standard Glass group remains susceptible to capital expenditure (capex) of the key end-user industries such as pharmaceutical and chemicals, which are cyclical. Slowdown of capex in any of these industries may impact the company's performance
- Working capital intensive operations and exposure to intense competition: Working capital requirements are large
 driven by large raw material and work in process inventory and high debtors' levels. Significant delays in realization of
 receivables along with high inventory requirements results in an elongated working capital cycle. Moreover, the group is
 a moderate sized player in the glass-lined equipment business and faces competition from other larger players such as
 GMM Pfaudler Ltd which constrains the scale and pricing flexibility.

Liquidity: Strong

Liquidity should remain supported by the ample surplus available in cash accrual and bank lines. Bank limit utilisation was around 64% for the 12 months through December 2024.

Cash accrual are expected to be over Rs 90-130crore which are sufficient against nil term debt obligation over the medium term.

Current ratio stood healthy at 2.31 times and cash and bank balance at around Rs 128 crore as on March 31, 2024. Low gearing and moderate networth also aid financial flexibility.

Outlook: Stable

The Standard group will continue to benefit from the strong operating performance and healthy cash generation from business.

Rating sensitivity factors

Upward factors:

- Further growth in revenues by 20-25%, leading to increase in market share, along with margin over 17.0-17.5%
- Sustenance of improved financial and liquidity risk profiles

Downward factors:

- Decline in revenue by 15-20% per fiscal, with operating margin falling below 10-12%
- Any large debt funded capex or significant cash outflow in the form of dividends/share buy-back or any large debt funded acquisition or substantial increase in its working capital requirements impacting the leverage levels and /or liquidity.

About the Group

Incorporated in 2012, SGLTL manufactures glass-lined reactors, receivers and heat exchangers. The company has two facilities in Hyderabad with capacity to manufacture 150-160 vessels per month, ranging from 50 litre to 60,000 litre.

SEIPL was incorporated in September 2021. It is a wholly owned subsidiary of SGLTL. Company is set to manufacture stainless steel and nickel alloy process equipment such as dryers, filters, reactors, vessels, vacuum pumps, laboratory equipment, etc. It has manufacturing facility located in Hyderabad-Telangana.

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CEEPL was incorporated in January 2024. The company manufactures and sells stainless steel and nickel, alloy steel reactors, filters, dryers and vessels and storage tanks for the pharmaceutical industry.

The group is promoted and managed by Mr K Nageswara Rao, Mr K Rama Krishna and Mrs. K Krishna Veni.

Key Financial Indicators

As on/for the period ended March 31	Unit	2024	2023
Operating income	Rs.Crore	313.11	290.01
Reported profit after tax	Rs.Crore	31.00	33.83
PAT margins	%	9.90	11.66
Adjusted Debt/Adjusted Networth	Times	1.74	1.51
Interest coverage	Times	6.65	12.17

Any other information: Not Applicable

Note on complexity levels of the rated instrument:

Crisil Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

Crisil Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the Crisil Ratings` complexity levels please visit <u>www.crisilratings.com</u>. Users may also call the Customer Service Helpdesk with queries on specific instruments.

Annexure - Details of Instrument(s)

ISIN	Name Of Instrument	Date Of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (Rs.Crore)	Complexity Levels	Rating Outstanding with Outlook
NA	Bank Guarantee	NA	NA	NA	1.00	NA	Crisil A1
NA	Cash Credit	NA	NA	NA	85.00	NA	Crisil A/Stable
NA	Loan Equivalent Risk Limits	NA	NA	NA	1.30	NA	Crisil A1
NA	Term Loan	NA	NA	31-Mar- 25	3.70	NA	Crisil A/Stable

Annexure - List of Entities Consolidated

Names of Entities Consolidated	Extent of Consolidation	Rationale for Consolidation
S2 Engineering Industry Private Limited	Full	Have common management and is engaged into similar line of business.
Standard Glass Lining Technology Private Limited	Full	Have common management and is engaged into similar line of business.
Standard Flora Pvt Ltd	Full	Have common management and is engaged into similar line of business.
CPK Engineers Equipment Private Limited	Full	Have common management and is engaged into similar line of business.

Annexure - Rating History for last 3 Years

		Current		2025 ((History)	2	024	20)23	2022		Start of 2022	
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating	
Fund Based Facilities	ST/LT	90.0	Crisil A1 / Crisil A/Stable			01-10-24	Crisil A-/Positive / Crisil A2+	25-07-23	Crisil A-/Stable / Crisil A2+	29-06-22	Crisil BBB+/Stable		
								05-07-23	Crisil A-/Stable				
Non-Fund Based Facilities	ST	1.0	Crisil A1			01-10-24	Crisil A2+	25-07-23	Crisil A2+	29-06-22	Crisil A2		
								05-07-23	Crisil A2+				

All amounts are in Rs.Cr.

Annexure - Details of Bank Lenders & Facilities

Facility	Amount (Rs.Crore)	Name of Lender	Rating
Bank Guarantee	1	ICICI Bank Limited	Crisil A1
Cash Credit	34	ICICI Bank Limited	Crisil A/Stable
Cash Credit	1	The Hongkong and Shanghai Banking Corporation Limited	Crisil A/Stable
Cash Credit	10	HDFC Bank Limited	Crisil A/Stable
Cash Credit	19	The Hongkong and Shanghai Banking Corporation Limited	Crisil A/Stable
Cash Credit	21	Axis Bank Limited	Crisil A/Stable
Loan Equivalent Risk Limits	1.3	Axis Bank Limited	Crisil A1
Term Loan	3.7	Axis Bank Limited	Crisil A/Stable

Criteria Details

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CRISILs Bank Loan Ratings - process, scale and default recognition

Rating criteria for manufaturing and service sector companies

CRISILs Approach to Financial Ratios

Criteria for rating entities belonging to homogenous groups

CRISILs Criteria for Consolidation

Criteria for Notching up Stand Alone Ratings of Companies based on Parent Support

Media Relations	Analytical Contacts	Customer Service Helpdesk			
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